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2025 POLITICAL INSTABILITY CONVERSATION GUIDE

CONVERSATION	WHO TO TALK TO	WHY IT SHOULD CARE
"Are we planning any acquisitions, closures, or consolidations this year?"	CFO, Corporate Strategy, or CEO	These events trigger system integrations, network merges, and new site onboarding—often without adequate notice. Knowing early lets IT plan capacity and standardization.
"Do any of our contracts or vendor RFPs still include DEI, ESG, or other compliance language?"	Legal, Procurement, Compliance	Recent rollbacks in federal contracting standards mean outdated language can slow approvals or create audit risk. IT needs clean contract language for faster vendor onboarding.
"What federal/state grants or reimbursements are we counting on for tech-related initiatives?"	Finance Lead, Grants Manager	Projects funded through public dollars (infrastructure, security upgrades, broadband expansion) are vulnerable to approval delays. IT needs visibility to avoid stalled initiatives.
"Is there any risk of a budget freeze or spending delay in Q3/Q4?"	CFO, FP&A Lead	Allows IT to sequence spend by criticality, avoid long-term vendor lock-ins, and prioritize flexible or scalable investments.
"Which of our vendors could be affected by tariffs, trade rules, or import delays?"	Procurement, Vendor Management	Helps IT anticipate hardware price increases, cloud service disruptions, or license availability issues—especially for infrastructure or device-dependent projects.

Curious about how VDI Managed Services might streamline your conversations?

Talk to the team. We'll give you no-nonsense answers to your toughest Desktop-as-a-Service questions.

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